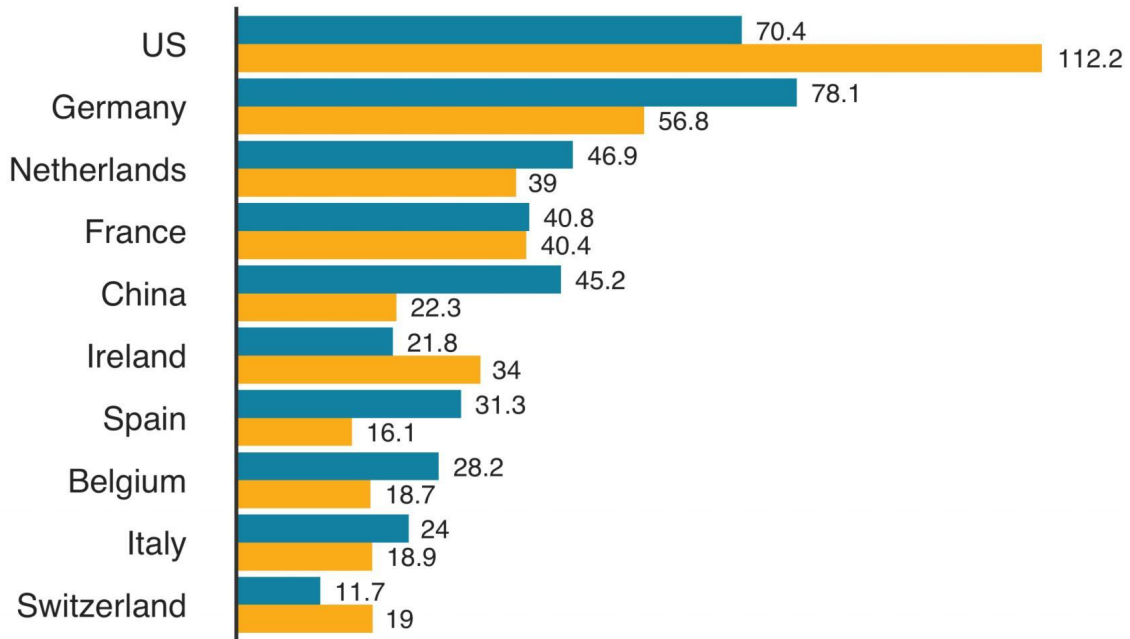


UK's top 10 trading partners (2017)

■ UK imports from (£bn) ■ UK exports to (£bn)



Source: ONS, UK Balance of Payments, The Pink Book: 2018



Some well-known German companies....

Adidas (*sports*)

Aldi (*supermarkets*)

Bahlsen (*biscuits*)

Bayer (*Aspirin*)

BMW (*Mini, Rolls Royce*)

Benteler (*parts for Vauxhall, Jaguar, etc.*)

Bertelsmann (*Penguin books, Dorling-Kindersley books*)

Bosch (*automotive and domestic appliances*)

Braun (*electrical*)

Claas (*tractors, agricultural equipment*)

Commerzbank - Daimler AG (*Mercedes Benz, Smart*)

Deutsche Bahn (*rail; Arriva, Schenker (freight) etc.*)

Deutsche Bank – Deutsche Post (*DHL*)

E.ON (*gas, electricity*)

Haribo (*sweets*)

Lidl (*supermarkets*)

Lindt (*chocolates*)

Nivea

Porsche

Puma (*sports*)

RWE (*Thames Water*)

Siemens (*domestic appliances, power generation, medical technology, rail, etc.*)

Storck (*Bendicks Mints*)

TUI (*airlines and tourism*)

Volkswagen Audi Group (*Audi, Bentley, Bugatti, Ducati motorbikes, Lamborghini, MAN trucks, Scania trucks, Skoda, SEAT, Volkswagen*)



German
50%



French
49%



Spanish
37%



Mandarin
25%



Polish
19%



Arabic
19%



Cantonese
12%



Russian
11%



Japanese
11%



Portuguese
6%























South Korean
3%

Languages rated
by managers in UK
firms as useful to
their business

Source: 542 firms questioned in 2012
CBI/Pearson Education and Skills survey

In demand

	Job postings per million	% change since 2016
German	 1,221	 11.6%
French	 1,152	 1.2%
Chinese	 643	 35.4%
Spanish	 567	 -9.5%
Italian	 531	 17.7%
Dutch	 207	 -11%
Polish	 203	 -28.8%
Japanese	 198	 -3.8%
Russian	 195	 -7.9%
Arabic	 146	 -21.6%

Source: *The Times*, 10.4.19